



天津忠旺铝业有限公司

Tianjin Zhongwang Aluminium Co., Ltd

A Letter to The Customer

致客户的一封信

TIANJIN ZHONGWANG ALUMINIUM CO., LTD. 天津忠旺铝业有限公司

Tianjin Zhongwang Aluminium Co., Ltd. was founded in June 2011 in Tianjin, China, which is one of the largest and most modern aluminium rolling mills in the world with a rolling capacity of 1.8 million tons and covering an area of 6 square kilometers. Hereinafter referred to as "TJZW".

天津忠旺铝业有限公司于2011年6月成立于中国天津市，占地6平方公里，年设计产能为180万吨，是世界上规模大和装备水平高的铝轧制厂之一，下文简称“TJZW”。

ZHONGWANG ALUMINIUM EUROPE GMBH. 忠旺铝业欧洲有限公司

Zhongwang Aluminium Europe GmbH was founded at the end of 2014 in Frankfurt, Germany, which is a wholly owned subsidiary of Tianjin Zhongwang Aluminium Co., Ltd. Hereinafter referred to as "ZWE".

忠旺铝业欧洲有限公司于2014年年底成立于德国法兰克福市，是天津忠旺铝业有限公司的全资子公司。下文简称“ZWE”。

Dear Valued Customer:

尊敬的客户：

Since the cooperation with ZWE, your company and ZWE established good business relationship. Your trust and support contribute a lot in increasing the Zhongwang aluminium rolled product recognition in the market.

与忠旺铝业欧洲有限公司合作以来，贵司与忠旺铝业欧洲有限公司建立了良好的合作关系。在贵司的信任和支持下，忠旺铝轧制品的市场认可度得到提高。

According to the adjustment of business strategy of Tianjin Zhongwang Aluminium Co., Ltd, the business scope of ZWE will be changed and the warehouse in Germany will be closed. Thanks for all the support to

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天津忠旺铝业有限公司

Tianjin Zhongwang Aluminium Co., Ltd

ZWE in the past cooperation. From October 25th, 2018 onwards for warehouse orders, and with immediate effect for all production orders, the contractual partner for you will be TJZW. ZWE will assist in handling the problems occurred during business hand over process.

根据天津忠旺铝业有限公司新的业务调整方案，调整了忠旺铝业欧洲有限公司的业务范围，其附属德国仓库即将关停。感谢贵司在过去合作中对忠旺铝业欧洲有限公司的支持。忠旺铝业欧洲有限公司的现有业务将交由天津忠旺铝业有限公司负责。自2018年10月25日起，所有仓库订单以及后续的所有生产订单，贵司的合同签约方将为天津忠旺铝业有限公司。忠旺铝业欧洲有限公司将协助解决交接过程中存在的问题。

TJZW makes the commitment here that we will provide your company the high quality products and best service as always. After this letter, our professional sales will contact with your company for the coming business.

天津忠旺铝业有限公司在此承诺本公司将一如既往地为您提供高质量产品及服务。随后我司专业的销售人员也将与贵司联系对接未来合作事宜。

Here we apology for any inconvenience that may be caused to your company by this adjustment of business strategy. Thanks for all your understanding and cooperation. Sincerely hope we can have smooth and fruitful business in the future.

如果此次业务调整给贵公司带来不便，我们在此深表歉意。感谢您的理解和配合，衷心希望我们未来合作顺利。

Best regards,

Tianjin Zhongwang Aluminium Co., Ltd & Zhongwang Aluminium Europe GmbH

天津忠旺铝业有限公司及忠旺铝业欧洲有限公司

October, 2018

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